



# NexSolv

AI | CYBERSECURITY | IT SERVICES | STAFFING

## CAPABILITY STATEMENT

### COMPANY OVERVIEW

NexSolv, Inc. is a Herndon, Virginia IT services firm delivering AI, cybersecurity, health & human services systems, cloud modernization and IT staffing to state, federal and commercial clients. A Maryland prime contractor, NexSolv is CMMI Maturity Level 3 appraised for Development and Services and certified to ISO 9001:2015 and ISO/IEC 27001:2022.

Maryland Certified MBE

Maryland Certified DBE

Virginia SWaM Certified

250+

IT professionals

97%

Employee retention

14

Federal agencies

70+

Commercial clients

### CORE COMPETENCIES

- AI & Data:** AI readiness and responsible-AI governance; domain-tuned LLMs, RAG copilots and agentic workflows for eligibility, claims, appeals, prior authorization, FWA and member services; UiPath RPA; analytics and MLOps. Eleven working Medicaid AI/RPA demos.
- Cybersecurity:** Zero Trust (NIST SP 800-207, CISA ZTMM); DevSecOps (SAST/DAST, SBOM, policy-as-code); GRC for IRS 1075, HIPAA, NIST 800-53, MARS-E, StateRAMP/FedRAMP; security operations and incident response.
- Health & Human Services IT:** integrated eligibility & enrollment, state-based health exchanges, Medicaid/MMIS modernization, child welfare; HL7 FHIR, X12, NCPDP, NIEM interoperability.
- Cloud & Infrastructure:** AWS, Azure and GCP migration; landing zones and IaC; Kubernetes/OpenShift; mainframe (z/OS, CICS) modernization; managed operations.
- IT Staffing, ITSM & Strategy:** cleared, vetted engineers and analysts in 3-5 business days; ITIL 4 service management; IT strategy, APD and PMO support.

### HOW WE WORK WITH YOU

Week 1

Access & environments



Weeks 2-4

Pilot with real users



Weeks 5-8

Scale programs



Ongoing

Operate at 99.9%

### CLIENTS & PAST PERFORMANCE

MD

**Maryland Dept. of Human Services**  
MDTHINK statewide eligibility platform

MD

**Maryland Health Benefit Exchange**  
Maryland Health Connection engineering & operations

MD

**Maryland Dept. of Health**  
11 AI & RPA use cases demonstrated for Medicaid

NY

**New York State Medicaid**  
Medicaid program IT & staffing

OH

**Ohio Department of Health**  
Public-health IT services

WV

**West Virginia DHHR**  
Health & human services IT

VA

**Virginia HHS agencies**  
Health & human services IT

US

**14 federal agencies**  
Cyber, cloud, data & staffing

70+

**Commercial clients**  
Health plans & enterprise IT

### IDENTIFIERS

UEI UQSCU9ZSAD65  
CAGE 24YT0  
eMMA SUP012377  
MD SDAT F16526675  
Business size Small · MBE · DBE · SWaM  
NAICS 541512, 541511, 541519, 541611, 561320

### CERTIFICATIONS

CMMI ML3

Development

CMMI ML3

Services

ISO 9001

2015 · Quality

ISO/IEC 27001

2022 · Security

**Partners:** Microsoft Partner · AWS Partner ·  
**Prime contractor:** MD, NY, SC, NC, FL, CA, TX, LA, MN, MI, PA

### CONTRACT ACCESS

- Maryland prime contractor; eMMA registered
- SAM.gov active; federal prime and subcontract awards
- MBE / DBE / SWaM participation partner for primes
- Open competition and cooperative purchasing

### DIFFERENTIATORS

- AI agents ship with policy citations, confidence bands and exportable audit trails; on-prem or customer-owned cloud with PHI guardrails.
- ISO 27001-certified: the controls we recommend are the controls we run.
- Deep experience inside state HHS programs under CMS, FNS and IRS 1075 oversight; 97% staff retention.

### TECHNOLOGY

Java/Spring, .NET, React, Python · AWS  
GovCloud, Azure, GCP · Kubernetes, Terraform ·  
LLM/RAG, LangGraph · UiPath · Kafka, FHIR, X12 ·  
Splunk, Sentinel

### CONTACT

**NexSolv, Inc.** · info@nexsolvinc.com · 703-763-7639  
13800 Coppermine Road, Suite 152, Herndon, VA 20171 · [www.nexsolvinc.com](http://www.nexsolvinc.com)